



QUALITY INTERIORS, INC.

A SPECIALTY CONTRACTOR



CASE STUDY

08

[PROJECT:Harrison County Hospital] **Quality Interiors, Inc.**

Quality Interiors, Inc. improves project management and secures profit with On Center Software.

Builder implements software to take on new hospital project

Quality Interiors, Inc. is an interior specialty contractor and one of the top 25 Minority Business Enterprise (MBE) owned companies in Indianapolis, Indiana. It handles exterior sheathing, insulation, gypsum board, acoustical ceiling systems, EIFS (synthetic stucco), conventional plaster, rough and finish carpentry, caulking and sealant (including firestopping systems), painting, vinyl wallcovering and special coatings.

Quality Interiors' owner, Basil Delacruz, originally purchased On-Screen Takeoff because he found it to be "cutting edge in takeoff – fast and accurate." He figures that for his company's recent Harrison County Hospital project, the software decreased estimating time by 50%, while improving accuracy and net profits by 10%. A major advantage of the On Center Software program, he said, was "calculating percent complete of different activities....so that we were able to analyze the actual work item production rates and compare that to the budgeted production rates."

Basil elaborated, "Having determined in a timely and accurate manner which work items are lagging behind against the budgeted productions, we are able to correct problems." As he sees it, "On-Screen Takeoff is an outstanding tool in estimating and in the field."



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Let the On Center Software team show you more about how their ProfitBuilding Suite of products can serve as some of your most important tools throughout the bidding and project management process.

Takeoff and estimating made easy

By reducing the amount of concentration needed for sorting, the team was able to focus more on the quantities and constructibility of the projects, saving time and ultimately money.

Contact us

To find out how On Center Software solutions can help streamline your operations and enhance your bottom line, contact us at 1.866.627.6246, or visit our Web site at www.oncenter.com.

More about the On Center ProfitBuilding Suite

The On Center Software ProfitBuilding Suite of products makes it possible to manage all phases of a job from the initial bid stage to completion. Estimators can perform takeoffs directly on their computer screens with On-Screen Takeoff, create accurate bids with Quick Bid, and track a project's status and budget with Digital Production Control™. The On Center Software ProfitBuilding Suite is your single-source solution for all of your estimating, bidding, and project tracking needs.

ProfitBuilding Suite will help

- Increase accuracy
- Reduce risk
- Bid more in less time
- Eliminate costly mistakes
- Minimize data-entry mistakes
- Reduce calculation errors
- Avoid bidding too low or too high
- Quickly fine-tune labor production

More about On Center Software

Located in The Woodlands, TX, On Center Software, Inc. is a privately held company that was formed in 1988 by construction professionals. Their mission is to transform the estimating experience of construction industry professionals by developing and supporting innovative, practical, comprehensive software solutions that propel winning bids into profitable projects. On Center Software combines extensive industry knowledge, a solid understanding of the estimating process, and state-of-the-art technology to turn complicated bidding data into meaningful information.

